



VETS IN TECH
IMPACT REPORT
2025



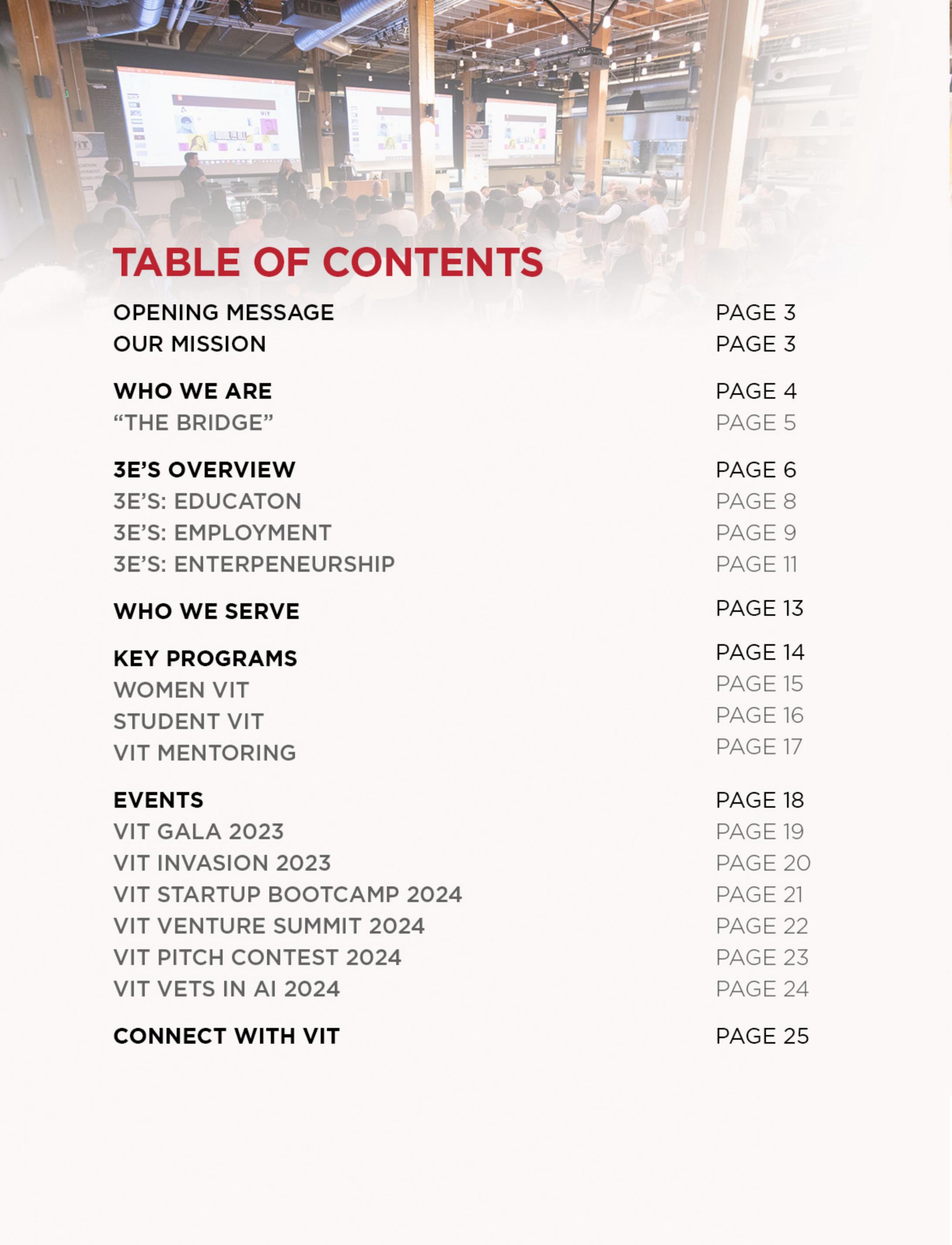


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OPENING MESSAGE

I am thrilled to be able to share our inaugural Impact Report with you. VetsinTech is the only non-profit 100% dedicated to helping veterans and military spouses land successful careers in technology.

I am inspired by our incredible community of veterans and military families, our technology and training partners, corporations that hire our vets, and those who fund our programs, keeping every service we offer FREE for veterans.

We invite you to help drive our initiatives and programs in support of education, employment, and entrepreneurship opportunities for veterans.

- Katherine Webster, CEO and Founder

OUR MISSION

VetsinTech supports our current and returning veterans with re-integration services, and by connecting them to the national technology ecosystem. ViT is committed to bringing together a tech-specific network, resources, and programs for our veterans interested in **Education, Entrepreneurship, and Employment - the 3E's!**

“ *VetsInTech is focused on getting vets good careers in the tech industry, and gets the job done. In particular, many of the careers are in areas like cybersecurity, where trained vets continue to protect the country.*

**CRAIG NEWMARK
FOUNDER, CRAIGSLIST
PHILANTHROPIST**



SUPPORTING OUR TRANSITIONING MILITARY, VETERANS AND SPOUSES BY CONNECTING THEM TO THE TECHNOLOGY ECOSYSTEM.



WHO WE ARE

VetsinTech operates a national network of nearly **100,000 veterans and military spouses**, supported by over **60 chapter leaders** in **20 cities**.

VetsinTech creates chapters based on cities that have the fast growing technology ecosystems and high veteran unemployment rates.



1. Austin, TX
2. Atlanta, GA
3. Chicago, IL
4. Denver, CO
5. Washington D.C.

6. Des Moines, IA
7. Las Vegas, NV
8. Los Angeles, CA
9. Raleigh, NC
10. Boston, MA

11. Phoenix, AZ
12. Portland, OR
13. Sacramento, CA
14. Salt Lake City, UT
15. San Diego, CA

16. San Francisco, CA
17. Seattle, WA
18. New York City, NY
19. Miami, FL
20. Tampa, FL



THE BRIDGE

VETERANS

200,000 men and women transition out of military service every year, and **80%** are without a job.



VETSINTECH

VetsinTech is a non-profit organization that connects transitioning veterans and military spouses to technology training, employment programs, and the tech ecosystem.



TECH JOBS

There are approximately **5M** open tech jobs in the U.S. The median salary in the U.S. is **\$50,000**. However, in Tech it is over **\$100,000** leading toward higher quality of life for our veterans and their families.



THE 3E'S

EDUCATION

VetsInTech is training over a 1000 Veterans and military spouses a year in high demand skills including web development, cybersecurity, cloud computing and AI/Machine learning.

EMPLOYMENT

We have established a coalition of top technology companies who are joining forces with VetinsTech to hire veterans from our community. Veterans are connected with technology mentors that assist on military skill translation, interview workshops, and job matching services.

ENTREPRENEURSHIP

Many Veterans prefer to start their own technology startups. VetsinTech helps veterans build their businesses from ideation to late stage with access to programs in business law, design thinking, product management and startup capital.



VetsinTech 3E's

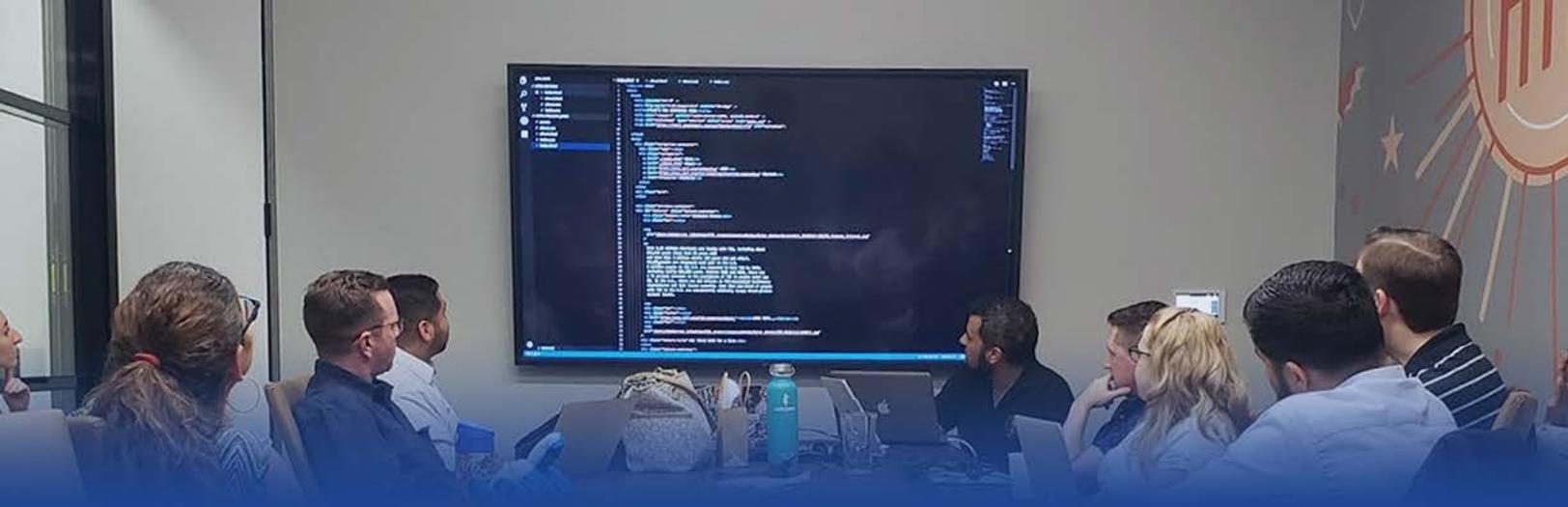
EDUCATION KEY SUCCESSES

- Over **1,000** Veterans trained each year in technology skills
- Current Veteran classes have an over **90%** graduation rate
- Programs include web development, cybersecurity, AI, data science & cloud computing
- Average class size is **25 to 45** Veterans
- The demand for our classes exceeds our current capacity

“ I have nothing but great things to say about VetsinTech. To this day I have participated in three events and have seen nothing but outstanding people working to make veterans and spouses lives better through affordable training that is readily available and easily understandable. ”

KEVIN BIGELOW

MARINE / SAN FRANCISCO, CA



EDUCATION ViT ACADEMY

VetsinTech Academy supports veterans and military spouses by providing complete training pathways and immersive programs to explore specific careers via the new ViT Academy portal. The ViT Academy offers veterans an extended range of training and is made possible through generous sponsorship from Craig Newmark Philanthropies and DraftKings' Tech for Heroes program.

Here at VetsinTech we feel passionate about the quality of education of our transitioning military, veterans and spouses of either. We are focused on those vets that already have shown an interest and aptitude for working in the tech industry.

VISIT: zip2.it/academy

EMPLOYERS

Employers, find out how to be a part of VetsinTech Academy and contribute to our growing curriculum.

STUDENTS

Students, find out what courses we have available in the ViT Academy and sign up for them.

Sponsored by **DRAFT KINGS** + **CRAIG NEWMARK PHILANTHROPIES** FOR VETERANS

PARTNERS

IBM SkillsBuild | **splunk>** | **paloalto**

ViT Academy Graduates

1,000+

Avg. Starting Salary
Cyber Security

\$112,974

Source: ZipRecruiter

Avg. Starting Salary
Web Development

\$74,742

Source: Chegg

Explore VetsinTech Academy Classes

Data	Web Dev	Networking	CyberSecurity <small>Craig Newmark Institute of CyberSecurity</small>

Data Science

Build machine learning models to predict business outcomes.

[Learn more](#)

Data Analytics

Analyze business problems and present actionable insights.

[Learn more](#)

Data Engineering

Design, build and maintain cutting-edge data infrastructure.

[Learn more](#)

Our Veteran Success Stories



Mario M.
All of these courses were offered at little or no cost to me and helped me stand out from the crowd.



Ashley R.
I was able to secure a job after attending the ViT Cyber Security certification.



Jayden T.
Thanks to VetsinTech's I got some exposure to Cyber Security and decided this is what I wanted to get into.



Patricia O.
VetsinTech helped me strengthen my technical skills and allowed me to reach out to other Veterans.

Our Veterans Receive Offers From

paloalto | **LinkedIn** | **facebook**

CRAIG NEWMARK INSTITUTE OF Cybersecurity

f t in

Cybersecurity is the protection of internet-connected systems such as hardware, software and data from cyberthreats. The practice is used by individuals and enterprises to protect against unauthorized access to data centers and other computerized systems.

FEATURED RESOURCES

VIDEO CyberSecurity Basics | **RESOURCE** CyberSecurity Resource | **RESOURCE** CyberSecurity Roles

AVAILABLE COURSES

VetsinTech Cybersecurity Palo Alto Networks SHARE MORE	VetsinTech Security-Bootcamp SHARE MORE
VetsinTech Cisco Certified Cyberops Associate Scholarship SHARE MORE	VetsinTech/ Splunk Fundamentals I and II SHARE MORE
Coursera / Introduction to Cybersecurity Tools & Cyber Attacks SHARE MORE	AWS Security Learning path SHARE MORE
Introduction to Cybersecurity Tools & Cyber Attacks SHARE MORE	

FEATURED CONTENT - CYBERSECURITY RESOURCES

RESOURCES
CyberSecurity Resources

ROLES
Find the Right Role for You

COMMUNITY
Join Our Community





VetsinTech 3E's

EMPLOYMENT KEY SUCCESSES

- **91% are hired or upskilled** in their roles within 6 months of training completion.
- Veterans secure employment at top technology organizations including Google, Facebook, Disney, Adobe, Genentech, Cloudera and dozens more.
- Employers have access to the VetsinTech, resume database, job postings, and candidate matching.
- VetsinTech provides services to student veterans including mentoring, resume LinkedIn workshops, interview skills and professional development.



“VetsinTech is probably the best organization I have seen during my transition outside of the military. As a USMC veteran with more time overseas than stateside, it can be challenging to transition back into the civilian workforce.”

MARIO MORALES

US MARINE CORPS / FACEBOOK, INC.



VetsinTech 3E's EMPLOYMENT

PARTNER ECOSYSTEM

Our growing ecosystem of partners and sponsors provides an important and necessary bridge that connects our Veteran population with real-work opportunities and programs in high tech. This includes professional networking events and training to mentorship and apprenticeship programs.





VetsinTech 3E's

ENTREPRENEURSHIP KEY SUCCESSES

- Our **VetCap (Capital for Veterans)** program has been acknowledged by The White House.
- Launched the ViT Startup Network (ViT SUN) with access to several accelerators & VCs.
- Partnered with NASDAQ Entrepreneurial Center to coach and mentor Veterans.

3,000

Approximately number of Veteran entrepreneurs served by ViT.

\$1.14T

Yearly revenue generated by Veteran owned businesses.

45%

Percent by which Veterans are more likely to be self-employed than non-veterans.

10%

Percent of all U.S. businesses are Veteran owned.

KEY STATISTICS

- 5.03M people are employed by Veteran owned business.
- ViT at the top for veteran entrepreneurship support (survey).
- 99% of Veterans surveyed consider starting a business or already started one.
- Stages: 35% - Early, 29% - Growth, 24% - Ideation, 10% - Established, <2% - None.



ENTREPRENEURSHIP ViT SUN Startup Network

Over the years, VetsinTech has supported veteran entrepreneurs, equipping them with extensive mentorship and entrepreneurship resources to build high growth technology companies. The **VetsinTech S.U.N. (StartUp Network)** aims to build on these initiatives with an expanded network of key partners that provide access to human, financial and professional resources.

Connecting Veterans with a Network of Entrepreneurial Resources

Over the years, VetsinTech has supported veteran entrepreneurs, equipping them with extensive mentorship and entrepreneurship resources to build high growth technology companies. The **VetsinTech S.U.N. (StartUp Network)** aims to build on these initiatives with an expanded network of key partners that provide access to human, financial and professional resources. Our goal is to create a winning culture and collaborative environment where veterans and military spouses can get access to capital, support resources and talent in order to launch, grow, and scale their startups.



Startups

For veterans and military spouses early-stage startups and entrepreneurs seeking access to exclusive resources and a network of world-class investors and partners willing and able to support them.

Benefits

- Opportunities for exposure to investors + corporate partners
- Private member community platform + networking events
- Exclusive startup discounts from our technology + service partners
- Participation + booths at our annual ViT Venture Summit
- Mentoring opportunities with industry experts + startup leaders

Apply Now



Investors

For venture capital and angel investors, as well as lending partners, interested in supporting and investing in veteran and military spouse entrepreneurs with unique skills and leadership training.

Benefits

- Curated introductions to targeted startups
- Access to pitch competitions and events
- Participation in annual ViT Venture Summit
- Peer-to-peer networking with fellow investors
- Round table discussions with industry and government leaders

Get In Touch



Partners

For service and technology providers, as well as industry specialists who can provide legal, technical and business advice and support services to startups run by veterans and military spouses.

Benefits

- Ability to promote technology + services to startup community
- Curated introductions to targeted startups
- Participation in networking events + conferences
- Participation + booths at our annual ViT Venture Summit
- Round table discussions with industry and government leaders

Get In Touch

Our Mission

Over the years, VetsinTech has supported veteran entrepreneurs, equipping them with extensive mentorship and entrepreneurship resources to build high growth technology companies. The mission of VetsinTech S.U.N. (StartUp Network) is to fortify these initiatives with an expanded network of key partners that provide access to human, financial and professional resources.



VetsinTech Startup Network Premiere Partners



VISIT: zip2.it/vitsun



Our Network

Our goal is to create the premiere network for startup veterans and military spouse entrepreneurs, providing them with an ecosystem of mentors, partners and service providers, and equipping them with extensive entrepreneurship resources and support to build successful high growth technology companies in today's economy.

Our Programs

We understand building a company requires more than an idea. Our entrepreneur program helps the more than 40% of returning veterans who would prefer to start their own business but more specifically tech startups. Whether you're early or later stage, our mission is to equip veteran entrepreneurs and their spouses with mentorship and resources to build high growth technology companies.

Entrepreneur Bootcamp

An accelerated multi-track event which brings together veterans for education in all facets of building a startup. This collaborative mentor/mentee event will combine all of our education programs into one for a full day 8 hour session which includes business plan development, business law basics, Lean Startups, customer development, and pitching to investors.



VetCap + Pitch Contests

Capital for veterans is a financial workshop designed to assist veterans with choosing the right type of funding for their company stage. Veterans will also receive the opportunity to pitch a panel of industry professionals for feedback on securing capital.



Upcoming Events: ViT Pitch Contest

VetsinTech Hackathons

Single or Multi-day events bringing together veterans and vet supporters to develop spirit teams, build a minimum viable product, and pitch a panel of investors for feedback.



Design Thinking

A human-centric workshop on how to implement the IDEO/Stanford design process in product development. This hands-on approach teaches veterans the basic fundamentals to build a prototype, test and iterate their product/service in order to discover proof-of-concept.



Office Hours

Join VetsinTech and our partners for in person meetings to discuss your startup. These sessions last up to 30 minutes and the stage of your company can range from early stage to launched product/service. Topics can include business strategy, institutional funding, product design and more.



THE VALUE OF A VETERAN WHO WE SERVE

Today's transitioning veterans are tomorrow's CEOs, policy makers and civic leaders. Today's veterans are tech savvy and uniquely positioned to succeed in tech! Post 9-11 service members are utilizing advanced and new technology in the military including: Drones, Robots, Cybersecurity, AI, Night vision, GPS, Precision Strike Capability, and IT. By investing in Veterans at the point of their transition, we are ensuring a secure future for them and their families, and in a more diverse, talented, and team oriented workforce.

FUTURE CEOS, POLITICIANS, CIVIC LEADERS...

Veterans are highly skilled, well trained, and team oriented

Veterans provide a highly diverse workforce

Veterans are service oriented with a strong sense of mission and purpose

Veterans share a strong work ethic

Veterans work well across cultures and have good communication skills

Veterans are natural leaders, not afraid of accountability

Veterans have experience in high pressure situations

Veterans respect organizational culture, procedures and protocols

Veterans are natural problem solvers, strong critical thinking skills





VETSINTECH'S ROLE SUPPORTING

National Security and Defense Tech

VetsinTech is committed to empowering veterans and military spouses as leaders in technology sectors critical to national security, including **artificial intelligence**, **cybersecurity** and **defense**. Through our programs, we connect their expertise to career opportunities while fostering entrepreneurial ventures. By supporting veteran-founded startups in these fields, we ensure the nation's defense and security sectors benefit from both a mission-driven workforce and innovative solutions.

Why Veterans Matter in National Security

Veterans bring a unique set of skills to the tech industry, many of which are directly applicable to national security and defense:

- **Problem-Solving Under Pressure:** Veterans are trained to operate in high-stakes environments, making them ideal for roles in cybersecurity, AI, and aerospace.
- **Mission-Oriented Mindset:** Veterans' strong sense of duty and mission aligns with the goals of national security organizations.

Why Defense and National Security Startups Matter

Startups in defense and national security drive innovation in critical areas, ensuring technological leadership and operational readiness:

- **Agility in Innovation:** Startups rapidly develop cutting-edge solutions in AI, cybersecurity, and aerospace, addressing emerging threats and challenges.
- **Dual-Use Technologies:** Many startups focus on dual-use innovations that serve both defense and civilian applications, maximizing impact and scalability.



KEY PROGRAMS

WOMEN ViT

Women are the fastest growing population in the military, at **18%** of the total population. Currently, **22%** of the Veterans and military spouses we serve are women. We serve this segment of our community with programs tailored to their unique needs.

STUDENT ViT

There are over **1.6 million** student Veterans in the United States today. Our Student Veteran ambassador program is designed to assist veterans in navigating institutions of higher education as non-traditional students.

ViT MENTORING

Veteran mentorship programs are a proven solution for assisting service members back into civilian working life, curbing the unemployment and turnover rate. It's critical for veterans to connect with a mentor who has been in their position and found success. Our programs in this area will serve over **500** Veterans and military spouses annually with mentors from top technology organizations.



KEY PROGRAMS

WOMEN ViT

Women continue to be the fastest growing population in the military current at **17.2%** of the military populaton. Currently **22%** of the Veterans we serve are women. Our goal is to grow and better serve this segement of our membership with programs aided at their unique needs.

22-24%

Percent of women and military spouses attending ViT programs.

17.2%

Percent of women in the U.S. Military.

VETSINTECH HACKATHON
AT FACEBOOK





KEY PROGRAMS

STUDENT ViT

There are over **1.6 million** student Veterans in the United States today. Our **20** chapter-based Student Veteran ambassadors are tasked with helping our growing student Veteran population succeed in this sometimes challenging environment as they try to navigate our institutes of higher education as non-traditional students.

1.6M

Number of student Veterans in the United States.

20

Number of VetsinTech Student Veteran ambassadors.

40%

Approximate number of student Veterans at ViT events.





KEY PROGRAMS

ViT MENTORING

Veteran mentoring programs can be an ideal solution for assisting service members back into civilian working life. Mentorship programs can significantly help lower the higher than average unemployment and turnover rates for veterans. In 2020, our programs in this area will help match over **500** Veterans and their spouses with **100** mentors at technology companies.

500

Veterans and military spouses in our program.

10

High tech companies currently participating.

100

Current mentors in the program.

40

Company goal in the coming 2020-2021 year cycle.



“ We had over 32 of our veteran employees sign up to be mentors with VetsinTech. Great job on the platform, it's very intuitive. Love it! ”

MICHAEL BENEDESSO

GOOGLE / MOUNTAIN VIEW, CA



VETSINTECH VENTURE SUMMIT

Exclusive annual gathering connecting VCs, Vet VCs, and military veteran and spouse entrepreneurs for a day of insightful discussions on emerging industry trends and investment opportunities. This virtual conference features keynotes and panels tailored to the interests of both investors and veteran-led startups, focusing on trends, education, and community building.

VETS IN AI

VIT regularly gathers veterans, military spouses, and professionals from government, policy, and tech sectors interested in AI. These events aim to integrate these individuals into the AI ecosystem, providing education, employment, and entrepreneurship opportunities. Held in key locations such as SF and DC, these meetings feature influential speakers from AI, corporate security, and military defense, fostering a unique collaboration that emphasizes the valuable contributions of veterans to national security and the tech industry.

VETSINTECH VETCAP

Focused on educating veterans and military spouses on raising capital, VetCap workshops connect participants to a network of financial sources. These sessions feature expert panels discussing capital access and investment pitches, offering veterans and military spouses the opportunity to present their startups.

OTHER EVENTS

VetsinTech host other events through out the year aimed at its veteran and military spouse community, these includes the VetsinTech Policy Round Table (Jan), VetsinTech National Virtual Employer Meetup (June), VetsinTech Pitch Contest - Sponsored by JPMorgan Chase (June) and other topical events and panels celebrating Black History Month, Women's History Month and other important occasions.



VetsinTech Gala

WATCH: zip2.it/gala2020

EVENT HIGHLIGHTS

- In-person event with over **250 attendees** with a goal of helping raise scholarships for our veterans and military spouses.
- Past events have featured an impressive line up of military leaders and veterans including: **Nathaniel Fick** (Elastic), **Steve Blank** (Lean Startup), **Dan Streetman** (CEO, Tibco), and **Michael Brown** (Director of Defense Innovation Unit).
- Special appearances and cameos by celebrities including: **Snoop Dogg**, **Kevin O'Leary**, **Joe Montana**, **Maren Morris**, **Mandy Moore**, and **Brice Lee**.
- Featured a **Pre-Gala Silent Auction**, and a **Live Auction**.

Past Sponsors included Craig Newmark Philanthropies, Disney, Drafts Kings, Uber, Elastic, Adobe, Tibco, BMC, Salesforce, ARCEO, PG&E, Workday and AT&T.



Cameos & Special Appearances

Our Virtual Gala featured music, special appearances and cameos by a variety of celebrities.



Annual Awards & Recognitions

Each year we honor partners in our ecosystem and recognize their contributions to VetsInTech.



Community Participation

Our Gala is focused on supporting our community of Veterans and Military spouses but also seeks to involvement in the process.

VETSINTECH

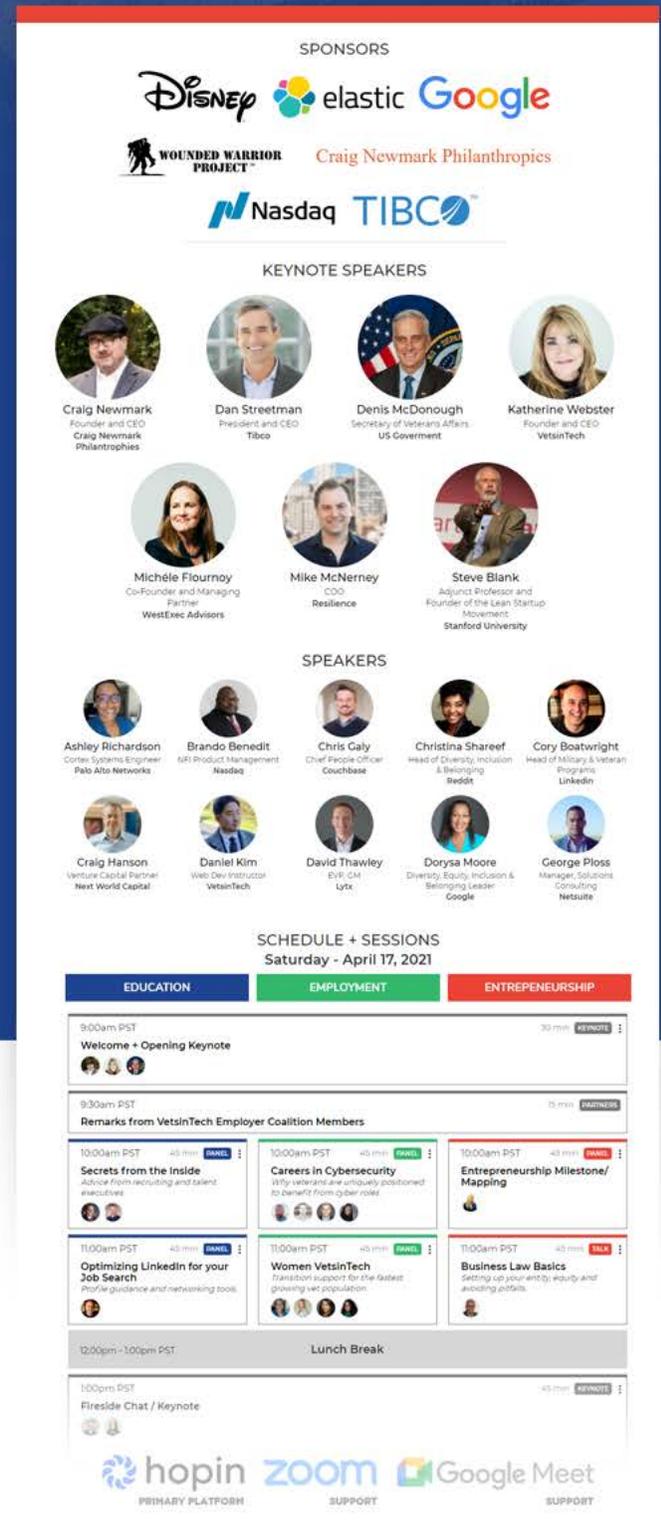
The Invasion

EVENT OVERVIEW

- The **VIT Invasion** is our annual virtual conference that gathers veterans, and military spouses for a day of panel discussions and workshops with leaders leaders.
- Event usually features over **600 attendees** and **50 speakers/panelists**.
- Two conference tracks: **Employment and Education** with 15 panels or sessions.
- Past keynotes have included: **Denis McDonough** (U.S. Secretary of Veterans Affairs), **Steve Blank** (Founder of Lean Startup), **Michèle Flournoy** (Co-Founder and Managing Partner, WestExec Advisors), **Dan Streetman** (CEO of Tibco), **Craig Newmark** (craiglists) and **Mike McNerney** (COO, Resilience).

WATCH: zip2.it/vit2021

-  **Gregory Tolson** 2 hours ago
love this so much
-  **Sig Lokensgard** 2 hours ago
Thanks all, amazing ending to an amazing day. I don't normally gush like this...
-  **Holden Gibbons** 10 hours ago
Love vets in tech! Thanks for the great events.
-  **Mary Mendoza** 4 hours ago
Thank you VetsinTech and all of the speakers and all of those that contributed. This was amazing! I learned a lot of information!
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I agree! Amazing!
-  **Edward Guevara** 15 hours ago
Great day. Thank you all!
-  **Kurtis Haring** 4 hours ago
AMAZING news...wow!



SPONSORS

Disney elastic Google
WOUNDED WARRIOR PROJECT Craig Newmark Philanthropies
Nasdaq TIBCO

KEYNOTE SPEAKERS

-  **Craig Newmark**
Founder and CEO
Craig Newmark Philanthropies
-  **Dan Streetman**
President and CEO
Tibco
-  **Denis McDonough**
Secretary of Veterans Affairs
US Government
-  **Katherine Webster**
Founder and CEO
VetsinTech
-  **Michèle Flournoy**
Co-Founder and Managing Partner
WestExec Advisors
-  **Mike McNerney**
COO
Resilience
-  **Steve Blank**
Adjunct Professor and
Founder of the Lean Startup
Movement
Stanford University

SPEAKERS

-  **Ashley Richardson**
Cortex Systems Engineer
Palo Alto Networks
-  **Brando Benedit**
NPI Product Management
Nasdaq
-  **Chris Galy**
Chief People Officer
Couchbase
-  **Christina Shareef**
Head of Diversity, Inclusion & Belonging
Reddit
-  **Cory Boatwright**
Head of Military & Veteran Programs
LinkedIn
-  **Craig Hanson**
Venture Capital Partner
Next World Capital
-  **Daniel Kim**
Web Dev Instructor
VetsinTech
-  **David Thawley**
EVP, CMO
Lytx
-  **Dorisa Moore**
Diversity, Equity, Inclusion & Belonging Leader
Google
-  **George Ploss**
Manager, Solutions
Consulting
Netsuite

SCHEDULE + SESSIONS
Saturday - April 17, 2021

EDUCATION **EMPLOYMENT** **ENTREPRENEURSHIP**

9:00am PST 30 min KEYNOTE
Welcome + Opening Keynote

9:30am PST 10 min PARTNER
Remarks from VetsinTech Employer Coalition Members

10:00am PST 45 min PANEL
Secrets from the Inside
Advice from recruiting and talent executives

10:00am PST 45 min PANEL
Careers in Cybersecurity
Why veterans are uniquely positioned to benefit from cyber roles

10:00am PST 45 min PANEL
Entrepreneurship Milestone/Mapping

11:00am PST 45 min PANEL
Optimizing LinkedIn for your Job Search
Profile guidance and networking tools

11:00am PST 45 min PANEL
Women VetsinTech
Transfer support for the fastest growing vet population

11:00am PST 45 min TALK
Business Law Basics
Setting up your entity; equity and avoiding pitfalls

12:00pm - 1:00pm PST
Lunch Break

1:00pm PST 45 min KEYNOTE
 Fireside Chat / Keynote

hopin zoom Google Meet
PRIMARY PLATFORM SUPPORT SUPPORT

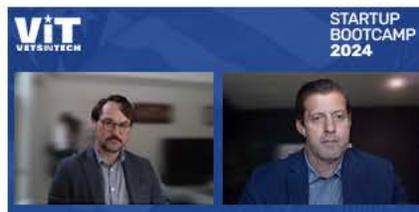
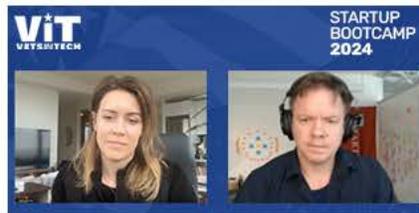
VETSINTECH

Startup Bootcamp

EVENT OVERVIEW

- The **VetsInTech Startup Bootcamp**, sponsored by **JPMorgan Chase**, stands as our premiere virtual event, singularly focused on addressing the specific needs of veterans, active-duty military personnel, and military spouses who have founded or are interested in starting technology startups. This event is designed to be a catalyst for innovation and success in the tech startup ecosystem, providing a unique blend of resources tailored to need of our community.
- **Participants:** Veterans, active-duty military personnel, and military spouses interested in tech startups.
- **Sponsors:** JPMorgan Chase.
- **Event Focus:** Technology startups and entrepreneurship.
- **Format:** One-day intensive virtual

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Great day. Thank you all!
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AMAZING news...wow!



KEYNOTE SPEAKERS



Craig Cummings
General Partner
Moonshots Capital



Ikrom Mansori
COO
VetsInTech



Katherine Webster
Founder and CEO
VetsInTech



Matthew Jeppson
Military and Veterans Affairs
JPMorgan Chase



Michelle Volz
Investment Partner
a16z



Steve Blank
Adjunct Professor and
Founder of the Lean Startup
Movement
Stanford University

SPEAKERS



Alexandra McLeod
Co-founder
Partly Finance



Ben Long
CEO
Native



Brad Eiben
Executive Director
Carnegie Mellon University



Dwayne Edwards
CEO
VetRisk



Emily McMahon
Co-founder
Academy Investor Network



George Ploss
Head of Venture
Accelerator
NetScout/Oracle



Jeff Balke
Military Veterans Affairs
J.P. Morgan



Jeremy Burgon
Commercial Banking, Tech
J.P. Morgan



Lee Mills
CEO and Co-founder
Rely



Liza Rodewald
Founder & CEO
Westnet Teams



Oliver Muoto
Marketing and Technology
VetsInTech



Peter Jackson
Senior Business Consultant



Ryan Micheletti
Head of Global Operations
The Founders Institute



Sherman Williams
Managing Partner
Academy Investor Network



Tom Anderson
Counsel
VIA Law Group

SPONSORS

**JPMORGAN
CHASE & CO.**

SCHEDULE + SESSIONS
Wednesday - May 15, 2024

9:00am PST	Keynote: American Dynamism Exploring the Frontier of Defense, Aerospace, and Hard Tech Innovation.	60 min KEYNOTE
10:00am PST	Mastering Design Thinking Explore the practical aspects of design thinking and innovation.	60 min SESSION
11:00am PST	Startup Legal Essentials Gain a comprehensive understanding of essential business law topics for startups, including setting up your business entity, managing equity, and navigating common legal pitfalls.	60 min SESSION
12:00pm PST	Product Development and Go To Market Strategies Explore effective product, market entry and scaling tactics with industry leaders and veteran founders.	60 min SESSION
1:00pm PST	 Fireside Chat: Hacking for Defense Join us for an inspiring Fireside chat featuring Steve Blank as he shares strategies for innovation in national security.	60 min SESSION

VETSINTECH

Venture Summit

EVENT OVERVIEW

The VetsinTech Venture Summit is an exclusive annual gathering designed to connect VCs, Vet VCs, as well as military veteran and military spouse entrepreneurs and startups for a day of panels and discussion on key and emerging topics. This virtual conference is designed to provide actionable insights on industry trends and investment opportunities. It includes keynotes and panels that cater to the interests of both VCs as well as veteran-led startups, and centers on key trends, education, and community.

FEATURED SPEAKERS + KEYNOTES



Alicia Hanf
Founder and Managing Partner
Dear Mama Ventures



Anita Roberts
Founding Partner
mvent Ventures



Arthur Korell
Partner
First In



Bailey G. DeVries
Associate Administrator
SEA Office of Investment & Innovation



Bradley Harrison
Founder, Managing Partner
Stout Ventures



Brandon Shelton
Founder & Managing Partner
TFX Capital



Darwin Ling
Founder / General Partner
Good AI Capital



David Rothzeld
Vice President
Shield Capital



Emily McMahan
Co-founder
Academy Investor Network



Ernestine Fu
General Partner
Brave Capital



George Ploss
Head of VC - Healthcare
Accelerator
H2S/Blue/Oracle



Gopal Rajaraman
Venture Investor
Lockheed Martin Ventures



Katherine Webster
Founder and CEO
VetsinTech



Liza Rodewald
Founder & CEO
Instant Teams



Luke Fischer
Co-founder and CEO
Skyfi



Mark Birch
Global Startup Advocate
Amazon Web Services (AWS)

SCHEDULE + SESSIONS
Friday - September 1, 2023
Virtual Online Event

9:00am PST 60 min **KEYNOTE**

Welcome + State of VC and Startup Funding
Setting the Stage: A Current Snapshot of Venture Capital and Startup Ecosystem

10:00am PST 60 min **PANEL**

Investing in the AI Revolution
A Venture Capital Perspective on AI Investments

11:00am PST 60 min **PANEL**

Funding the Funds
Funding Avenues for Venture Capital Firms

12:00pm PST 60 min **PANEL**

Founder's Workshop: The Dos and the Don'ts
Everything you wanted to know about starting a company but were afraid to ask

1:00pm PST 60 min **PANEL**

Investing in Aerospace, Space and National Security
Capitalizing on Dual-use Innovations in Defense and Aerospace

2:00pm PST 60 min **PANEL**

Investment Trends: What's Hot and What's Not
Navigating the Ever-Changing Investment Landscape

3:00pm PST 60 min **PANEL**

Veteran and Military Spouse Founders: War + Success Stories



VETSINTECH Pitch Contest

EVENT OVERVIEW

The **VetsinTech Pitch Contest**, sponsored by JPMorgan Chase, offers an opportunity for early stage companies to present and engage with investors and startup ecosystem leaders. The contest awards three prizes: **Grand Prize (\$25,000)**, **2nd Place (\$10,000)**, and **3rd Place (\$5,000)**.

Held in person in San Francisco, this event is aimed at supporting the unique needs and talents of veterans and military spouses by providing a platform to showcase their technology-driven business ideas. Participants have the chance to present their early-stage tech startups to a discerning panel of venture capital and technology leaders from the VetsinTech SUN Network.

THE PRIZES

- 1ST PLACE**: \$25,000 + \$10,000 in Cloud credits
- 2ND PLACE**: \$15,000 + \$5,000 in Cloud credits
- 3RD PLACE**: \$10,000 + \$2,500 in Cloud credits

SPONSORS

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JUDGES

- Alex McKindra**, Managing Director, J.P. Morgan
- George Ploss**, Director of NetSuite Accelerator, NetSuite/Oracle
- Michael Moreno**, Public Sector VC and Startups (Space + National Security), Amazon Web Services

CONTEST JUDGING CRITERIA

- Business Potential**: What is the market opportunity? Does it address an unmet need? Does it complement the financial service industry?
- Innovation**: How unique is your application? What is your competitive advantage?
- The Team**: Does your leadership team have the experience required and ability to execute?

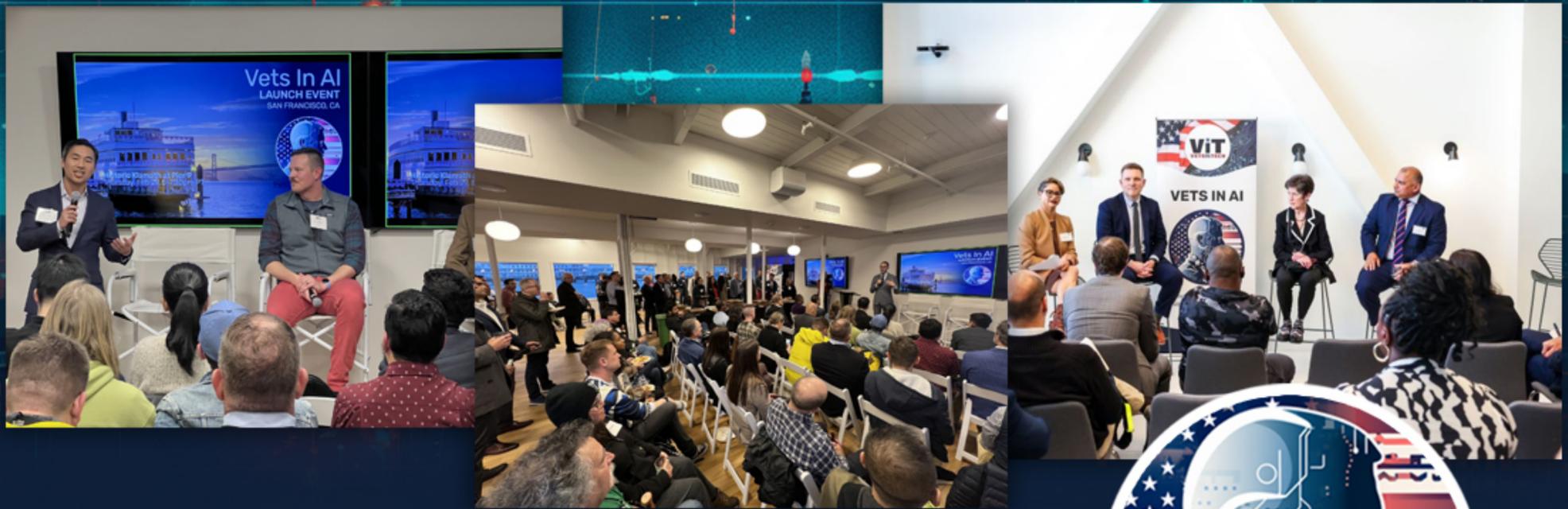
What's Required?
Fill out and submit your [application here](#).
Semi-finalists will be asked to submit an investor pitch video recording (up to 5 minutes).
Contest open to Veterans and Military Spouses.
Please review the official [rules](#) and [FAQ](#) for more details.



1st Place Winner (2023):
Art Salindong, D.Eng.
(SEPP Networks)

2nd Place Winner (2023):
Lee Mills
(Pixly)

3rd Place Winner (2023):
Jake Pimental
(Tennis Finance)



Vets in AI

PROGRAM + EVENT HIGHLIGHTS

- Launch events in San Francisco & Washington DC with 300 attendees at each
- Featured speakers included France Q. Hoang (Boodle AI), Chris Seferlis (Microsoft), Sam Kjellesvig (NVIDIA), and Scott Wiener (CA State Senator).
- Partner involvement from Microsoft, NVIDIA, OpenAI, Google, Oracle, and Amazon.
- Supported by leading tech and service companies, ensuring veterans have access to top-tier training and job opportunities in AI.
- Featured a unique collaboration between tech leaders, military veterans, and policymakers, bridging the Bay Area with Washington D.C.
- Aimed at integrating veterans into the AI ecosystem, emphasizing their unique skills like security protocols and problem-solving.



AI Industry Meetups

Regular webinars with AI experts and thought leaders to discuss trends, challenges, and opportunities.



Networking Events

Opportunities for veterans to connect with AI professionals and tech entrepreneurs at exclusive industry events.



Virtual Workshops

Interactive online sessions focusing on emerging AI technologies and industry applications.



VETSINTECH

CONNECT WITH US

Contact or connect with VetsinTech via social media, email or phone.



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CONTACT VIT



(916) 914-VETS
8 3 8 7



info@vetsintech.co



www.vetsintech.co

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